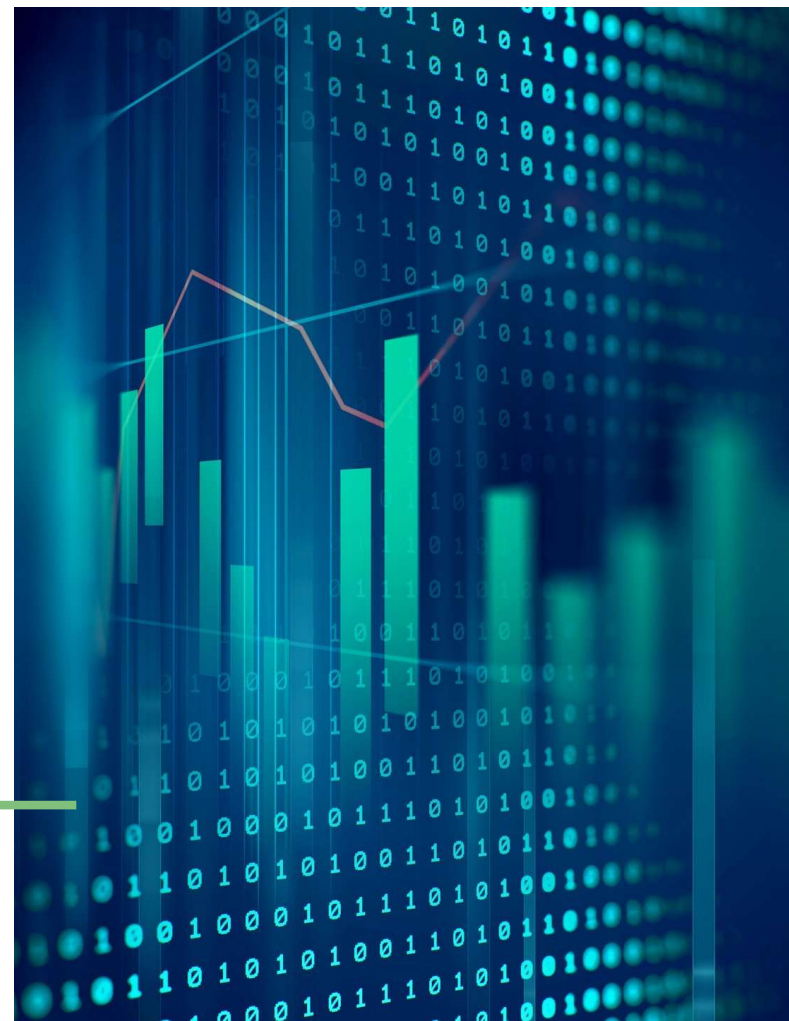


THE BRAZILIAN PRIVATE EQUITY AND VENTURE CAPITAL ASSOCIATION

OPENING REMARKS



THE BRAZILIAN PRIVATE EQUITY AND VENTURE CAPITAL ASSOCIATION

Since its foundation in 2020, ABVCAP's activities aim to foment long-term investments in Brazil and promote best practices that are aligned with global standards.

+220 members

including fund managers, institutional investors, CVCs, family offices, fund of funds and advisors.

Supporting Members

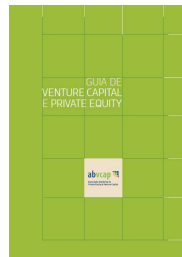


WHAT WE DO

Advocacy and regulatory activity
 Role in several initiatives of great importance for the local innovation ecosystem including the new marco legal, lei da liberdade econômica, among others.

Research and Market Intelligence
 In partnership with renowned global consultancies.

Self-regulation and Best Practices
 Código ABVCAP-ANBIMA de FIPs, ESG Guide, PEVC Guide, Women in PEVC Group and Mentorship program.



Communication and Events
 Events in Brazil and abroad that provides highly qualified networking experience.



Fundraising Support Locally and Internationally
 More than 49 funds have fundraised more than USD19 billion since 2012.

Dealflow
 Helping identify opportunities for investments throughout the country.

Educational programs
 Courses designed for different audiences in several formats including distance learning.

AN OVERVIEW OF THE INDUSTRY



PRIVATE EQUITY AND VENTURE CAPITAL NO BRASIL OVERVIEW



**+320 GPS investing in
Brazil**



**+2.000 portfolio
companies**

From 2013-2021



**BRL 53,8 billion
in investments**

*In 2021, a growth of 127% compared
to 2020.*



+60% of committed capital

From global investors (2020).



319 early stage companies

*Received investments from seed and VC
funds*

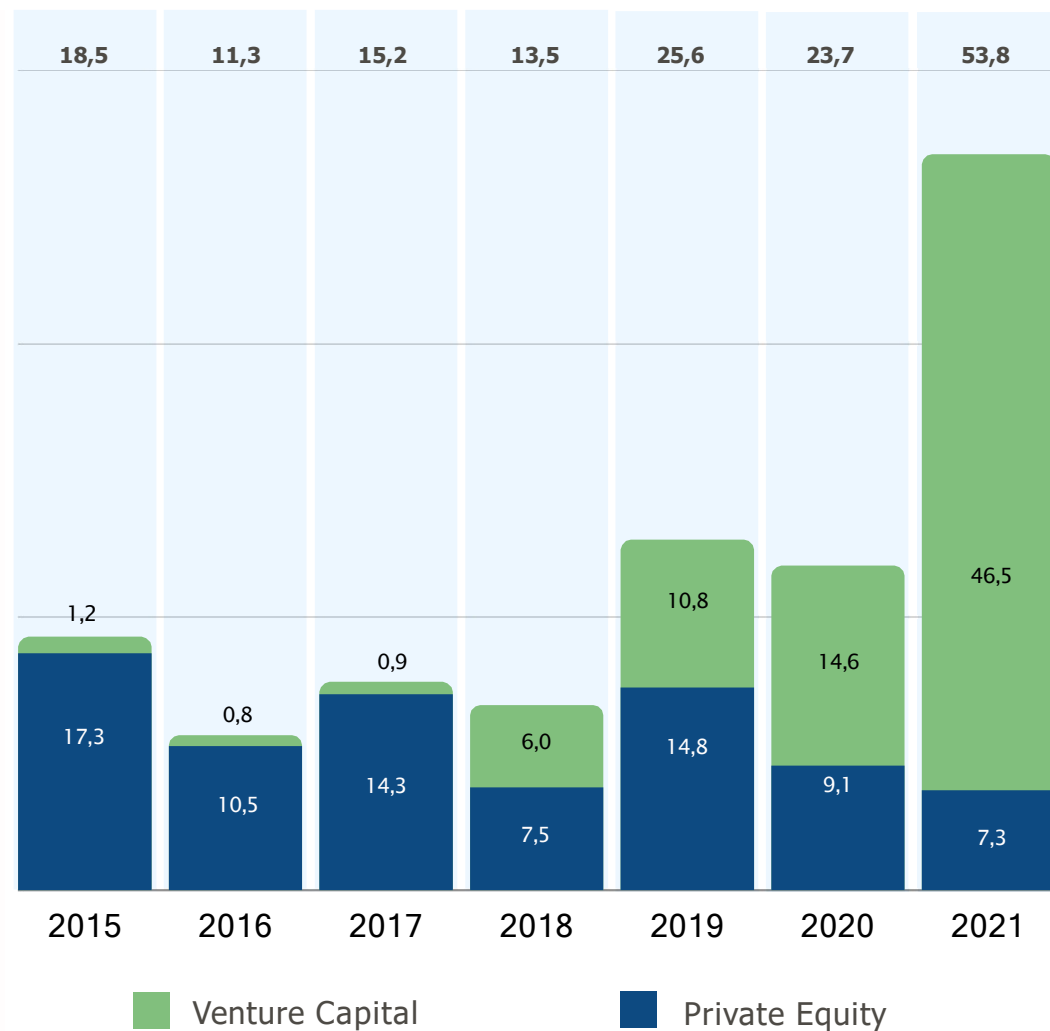


BRL 146 million

Medium ticket in seed and companies

PRIVATE EQUITY & VENTURE CAPITAL INVESTMENTS PER YEAR (BRL BILLION)

* Only considers investment rounds with disclosed value

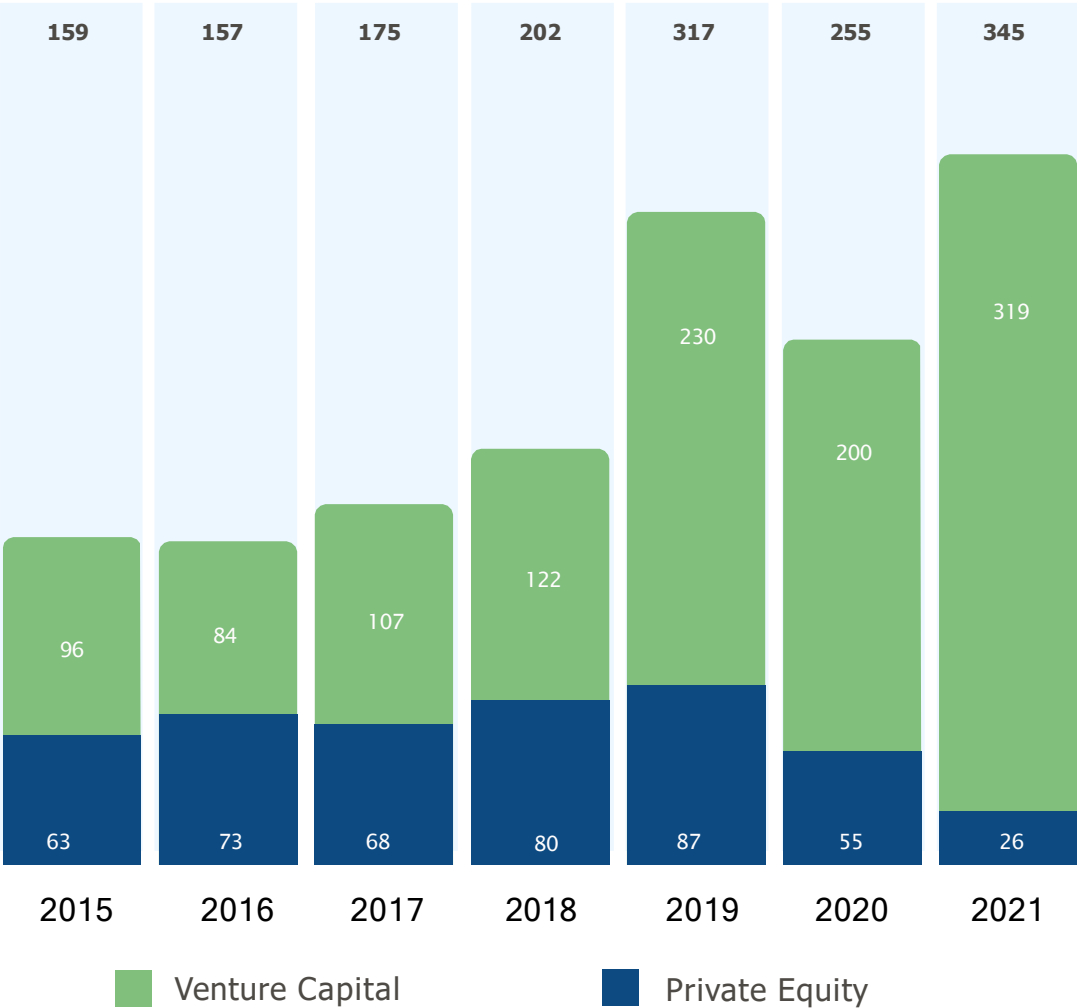


SOURCE: ABVCAP & KPMG

NUMBER OF INVESTMENT ROUNDS

PRIVATE EQUITY & VENTURE CAPITAL PER YEAR

* Only considers investment rounds with disclosed value

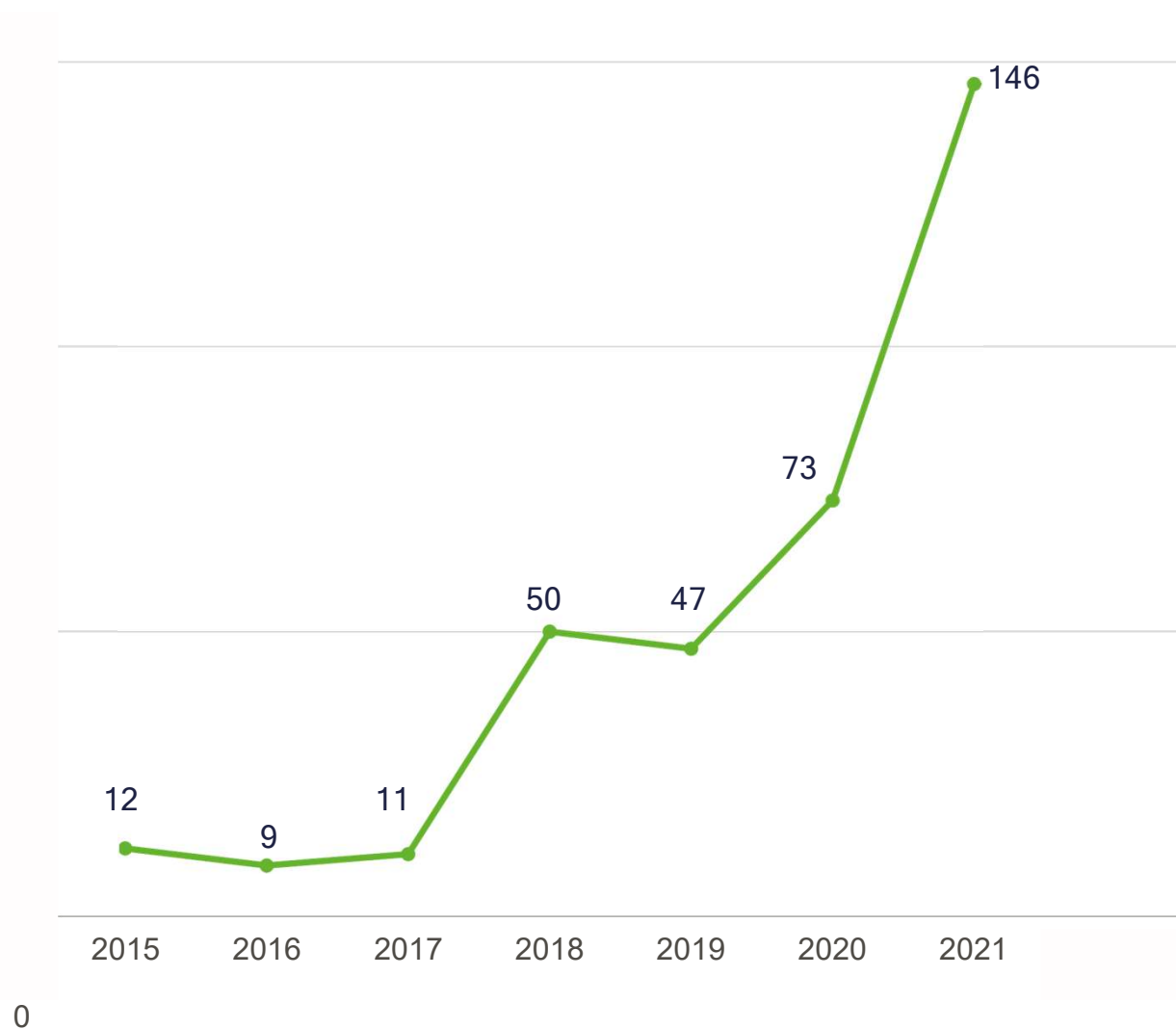


0

SOURCE: ABVCAP & KPMG

AVERAGE INVESTMENT PER ROUND

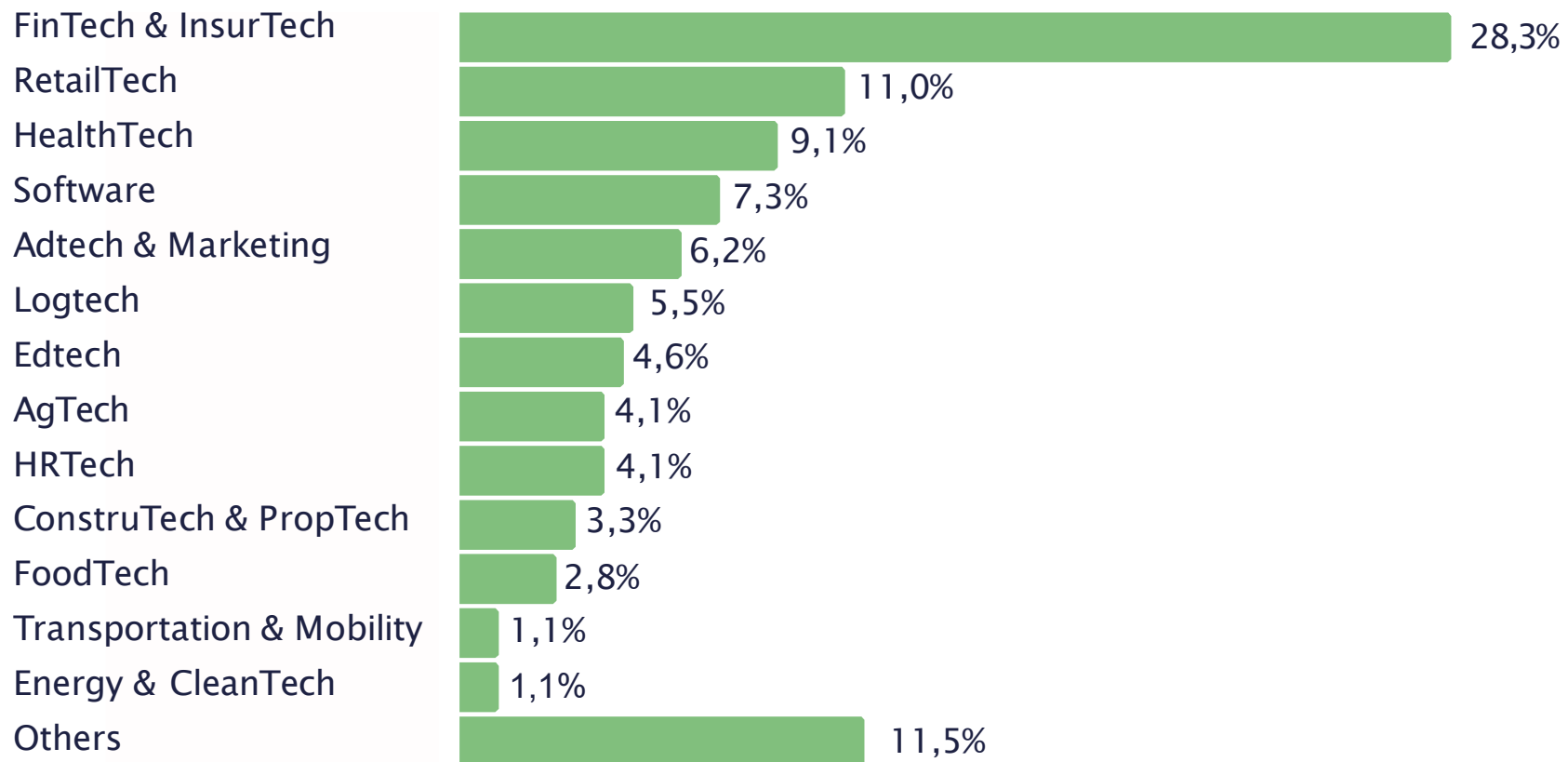
VENTURE CAPITAL
(BRL Million)



SOURCE: ABVCAP & KPMG

TOTAL INVESTMENT ROUNDS PER SECTOR

VENTURE CAPITAL % - OVER TOTAL NUMBER OF ROUNDS



SOURCE: ABVCAP & KPMG

UNICORNS PER YEAR

2018	2019	2020	2021
NUBANK	GYMPASS	VTEX	MERCADO BITCOIN
ASCENTY	LOGGI	LOFT	MADEIRA MADEIRA
STONE	QUINTO ANDAR	CREDITAS	UNICO
PAGSEGURO	EBANX	HOTMART	FRETE.COM (ANTIGA CARGO X)
ARCO	WILD LIFE		CLOUDWALK
99			DAKI
IFOOD			OLIST
			FACILY
			NUVEMSHOP

**ABVCAP
INTERNATIONAL
PROGRAM**



PARTNERSHIP WITH APEX-BRASIL

First project together signed in 2009, when the inBrazil program kicked off.

Over the years, Apex has allocated R\$11.5 million and ABVCAP R\$6.8 million to promote the increase of foreign investment in Brazil's VC and PE industry through the inBrazil program.

inBrazil

Connects international investors and innovative companies with Brazilian fund managers and corporations, by offering customized services with PE&VC most qualified network.

- Since 2012 the program has helped to secure US\$20.4 billion of foreign capital from 49 funds active in Brazil
- The program has also promoted visits to some of the most innovative hubs around the world including Israel and the Nordic countries
- The Scaleup inBrazil program's two editions were made possible within the planning and resources from the program

ScaleUp inBrazil



Designed by ABVCAP, Apex-Brasil and Israel Trade & Investment, we provide international companies the methodology and tools they need to validate their product, secure customers and start operating in Brazil.

And now happily welcome Japan and Singapore!



 /ABVCAPvideos

 /ABVCAP

 /ABVCAP

Contact us

Ângela Ximenes

Executive Director

Tel.: +55 (21) 3970-2432

Tel.: +55 (11) 3106-5025

aximenes@abvcap.com.br