

1st Brazil Japan Meeting for Cooperation on Infrastructure Improvements
(Memorandum of cooperation between Japan and Brazil in the infrastructure sector)

Venue

Brasilia, Ministry of Foreign Affairs, Sala San Tiago Dantas (Palácio do Itamaraty)

Date

31st August

Language

JP-PT; simultaneous

Participants

Japanese side

- ① Ministry of Foreign Affairs
- ② Ministry of Internal Affairs and Communications
- ③ Ministry of Economy, Trade and Industry
- ④ JICA(Japan International Cooperation Agency)
- ⑤ JETRO(Japan External Trade Organization)
- ⑥ JBIC(Japan Bank for International Cooperation)
- ⑦ NEXI(Nippon Export and Investment Insurance)
- ⑧ private companies

Brazilian side

- ① Ministry of Foreign Affairs
- ② Ministry of Planning, Development and Management
- ③ Ministry of Transports, Ports and Civil Aviation
- ④ Secretary of Investment Partnership Program
- ⑤ Ministry of Mines and Energy
- ⑥ Ministry of Agriculture, Livestock and Supply
- ⑦ Ministry of Industry and Trade
- ⑧ Ministry of Science, Technology, Innovation and Communication
- ⑨ BNDES
- ⑩ CNI,etc

AGENDA

9:00 - 9:20 - Opening Session

Opening Remarks: Brazilian authority

Secretary-Executive of the Ministry of Planning, Mr. Esteves Junior and
Secretary-General of the Ministry of Foreign Affairs, Ambassador Marcos Bezerra Abbott
Galvão

Opening Remarks: Japanese authority

Parliamentary Vice-Minister for Foreign Affairs, Mr. Mitsunari Okamoto

9:20 - 11:30 - Session 1- Present situation of infrastructure investment in Brazil

Moderator: Mr. Renato Baumann, Deputy-Secretary for International Affairs, Ministry of
Planning

- Progress of the PPI (including a possibility of giving preference to quality than price in bidding conditions) and infrastructure improvements plan of MATOPIBA- presentation by PPI staff
Mr. Marco Aurélio de Barcelos Silva, Special Deputy-Secretary of PPI
- Other Infrastructure investment opportunities such as;
 - (a) Railroads
Mr. Dino Batista, Secretary for the Fostering of Partnerships of the Ministry of
Transports
 - (b) Regional Airports
Mr. Dino Batista, Secretary for the Fostering of Partnerships of the Ministry of
Transports
 - (c) Sanitation in Brazil: Perspective and Challenges
Mr. Ernani Ciriaco de Miranda, Director of the Department of Planning and Regulation -
National Secretary for Environmental Sanitation, Ministry of Cities
 - (d) Infrastructure for disaster risk reduction
Dr. Osvaldo Moraes, Director of CEMADEN
- Financing Mechanisms (including ①scheme to reduce currency risk and ②introduction of
long term financing scheme except BNDES)
Mrs. Luciene Machado, Head of the Transport and Sanitation Sector of BNDES
- Expectations from Brazilian private sector concerning infrastructure cooperation with
Japanese companies
CNI (Mr. Matheus Braga de Castro, Specialist from the Executive Management of
Infrastructure of CNI)
Open debates

11:30 - 12:50 – Session 2 - Japanese expectation with regard to investment in infrastructure in Brazil

Moderator: Minister of Japanese Embassy in Brazil, Mr. Osamu Yamanaka

- Presentation of successful projects of private companies
 - a. Support scheme of Japanese Government - 40 min.
 - (1)MOFA, Director, South America Division, Mr. Minami Shinji
“Promoting Quality Infrastructure Investment” (2min)
 - (2)JICA, Chief Representative, Mr Akio Saito
“Financial cooperation of JICA - Toward a sustainable investment environment –”
(10min)
 - (3)JETRO Sao Paulo, Director President, Mr. Atsushi Okubo
“JETRO’s Activities on Plant and Infrastructure Business” (10min)
 - (4)JBIC, Director, Mr. Hiroyuki Suzuki
“Introduction of JBIC and its Financing for the Infrastructure Projects” (10min)
 - (5)NEXI, Chief Representative New York Office, Mr. Hidenobu Teramura
“NEXI’s Credit Insurance Scheme” (5min)
 - b. MITSUI& CO, Special Counselor, Mr. Takao Omae
“Logistics Infrastructure in Brazil” (15min)
 - c. NEC, Executive Vice President, Chief Global Officer, Mr. Takayuki Morita
“NEC Contribution to Brazil society with ICT” (15min)
 - d. IHI, Director, Infrastructure and PPP, PwC Advisory LLC, Mr. Hiroshi Tomita
“Exploring Possibility for Japan to contribute to the Brazil energy sector (about IHI’s project)” (15min)
- Comments

12:50 - 13:00 - Closing

Closing Remark: Japanese authority

Mr. Akira Yamada , Ambassador of Japan to Brazil

Closing Remark: Brazilian authority

Mr. Renato Baumann, Deputy–Secretary for International Affairs, Ministry of Planning

13:00 - 14:30 – Lunch

14:30 - 16:00 – Presentation about future infrastructure projects by the State Governments(Sao Paulo and Parana)

Mrs. Isadora Cohen, Responsible for Public Private Partnerships, Government of Sao Paulo

Mr. Luciano Pizzato, Secretary for Representation, Government of Parana

14:30 - 18:00 – Individual meetings between Japanese companies and Brazilian government