



# **Introduction of FRUTA FRUTA, Inc. and Agroforestry**



**FRUTA FRUTA, Inc.**

# Corporate philosophy



## Live in harmony with nature



“Fruta” means “fruit” in Portuguese. Repeating “Fruta” twice expresses the diversity for which we strive.



The beautiful Alala bird is the symbol of “kizuna,” which symbolizes “bond” in the Amazon.



Through agroforestry, we can reproduce the natural environment close to its wild state, so that crops has to be survive through competition and cohabitation in natural way. The result is a variety of fruits, packed with wildly strong antioxidants.

# Our Partner



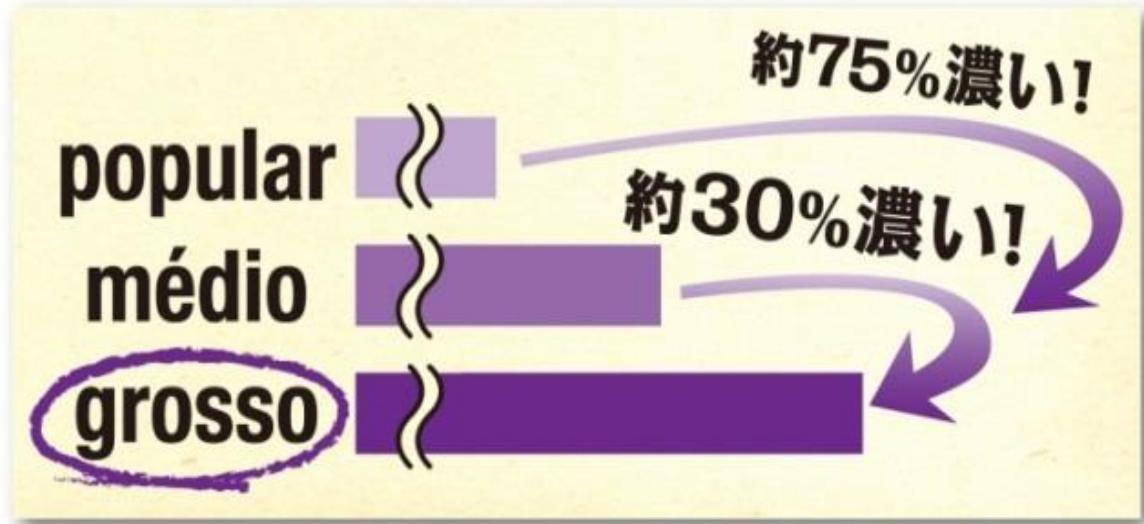
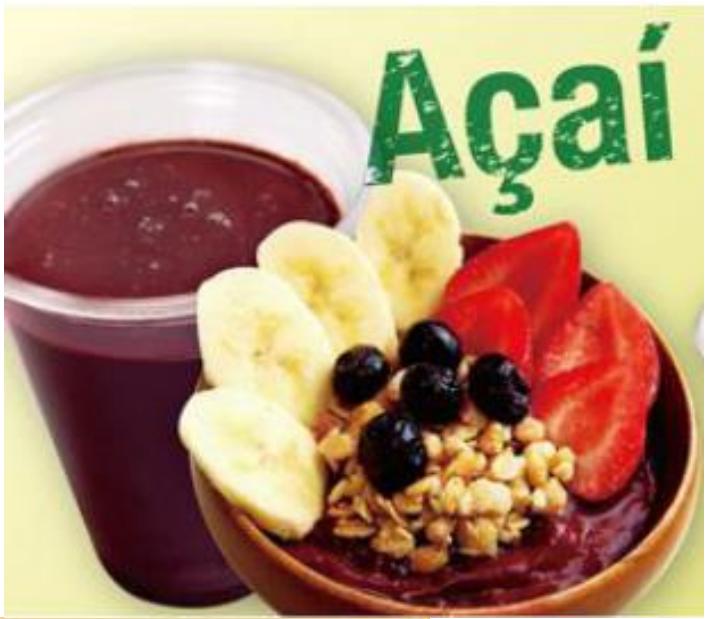
## CAMTA - Agricultural cooperative in Tomé-açu



- CAMTA and FRUTA FRUTA are one and only partner. CAMTA is supplier and FF is an exclusive importer / distributor and is responsible for market development.
- CAMTA was established in 1931 by Japanese immigrants, who had emigrated since 1929.
- CAMTA's "commercial" agroforestry is recognized one of the few success case in the world.



# Quality of açai



guarantee of highest quality of açai !



# Our business



Constituted by three sectors

Retail sector



Supply sector



Direct marketing sector



Açaí cafe



WEB shop

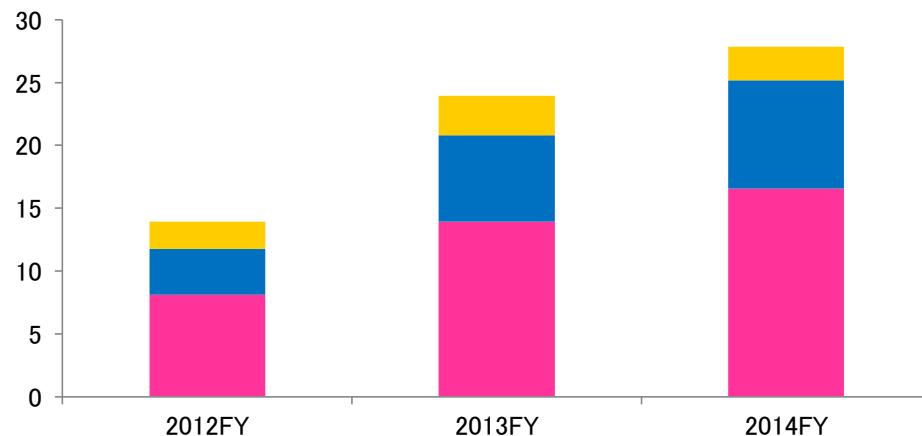
<http://www.frutafrita.com/>

sales(million \$)

Retail

Supply

DM



# Our retail products

Constituted by three thermal categories

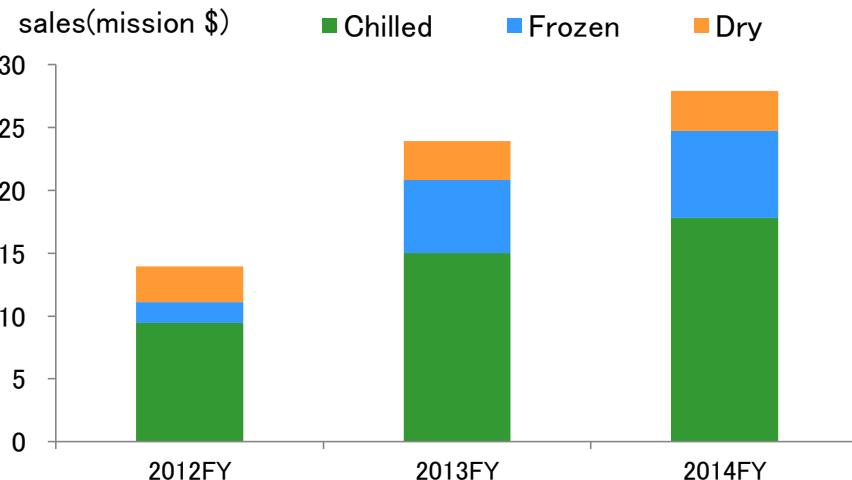
Chilled



Frozen



Dry



# Supply 【Beverage manufacturer】



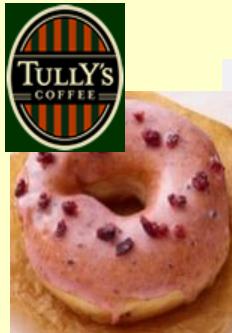
# Supply 【Private Brand / Store Brand】



# Supply 【Food manufacturer】



# Supply 【Food service chain】



Mauka Meadows  
Kona Coffee Garden



DM

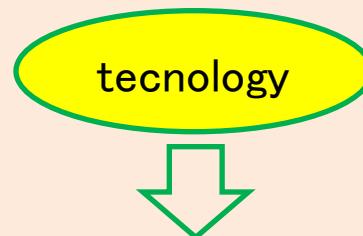
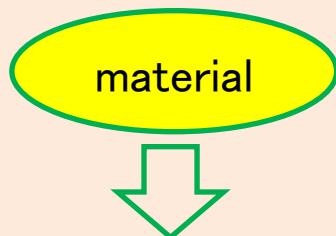


# Strong Partnership



■ Production of agricultural products by agroforestry system

■ Planning, development and marketing of products mainly using raw material of CAMTA



Superfruits  
Superfood

Cold press  
HPP(High Pressure Processing)



# Our strength

Creation of superfood market designed by  
“Real”, “Health”, “Beauty” and “Value-added”

A pioneer of açai market in Japan

Planning, Marketing, Branding

Creation of value-added foods new market

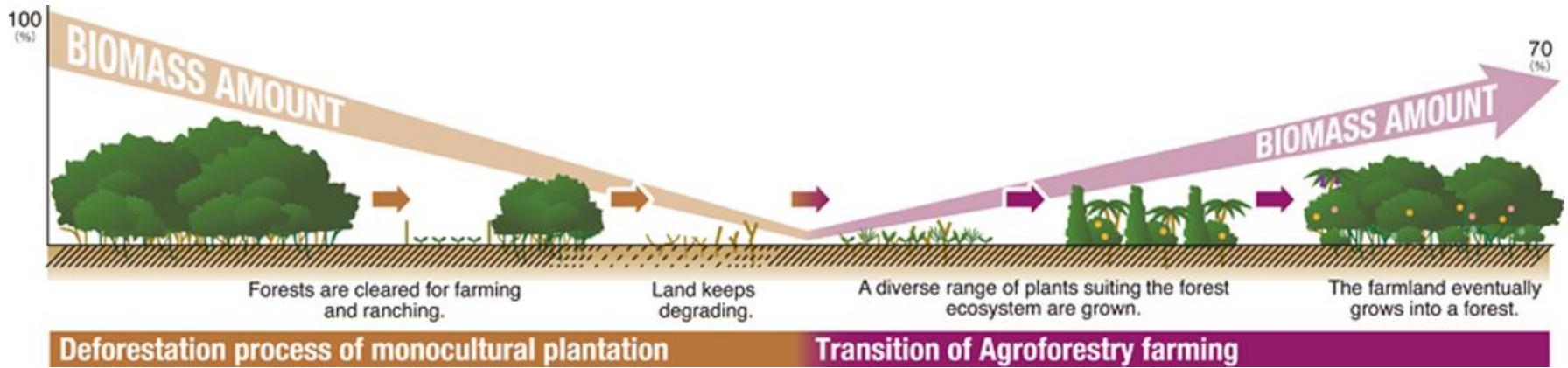
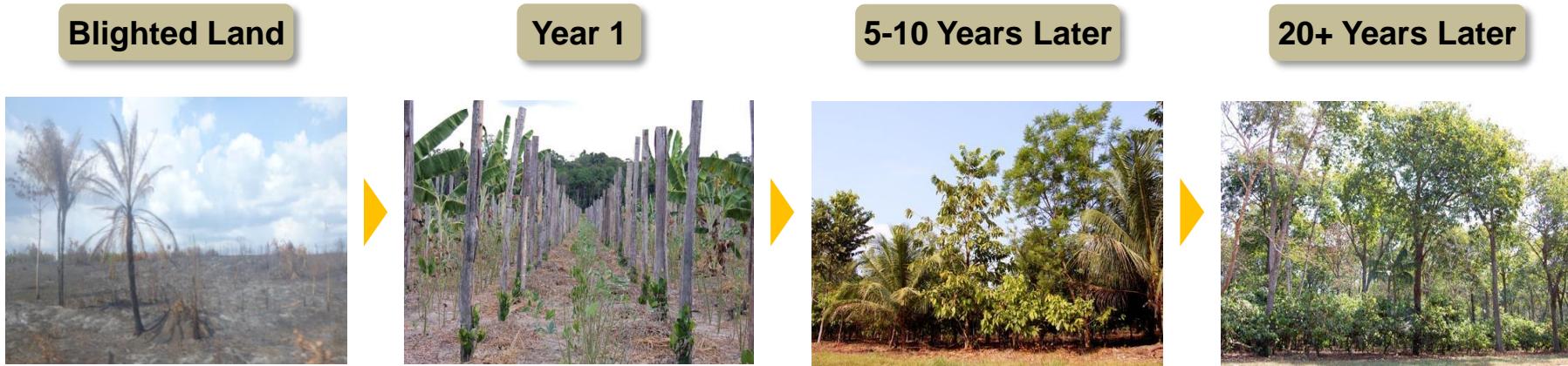
Pioneering role of superfood

Social contribution

Natural capitalism(green economy)



# Agroforestry and Green Economy

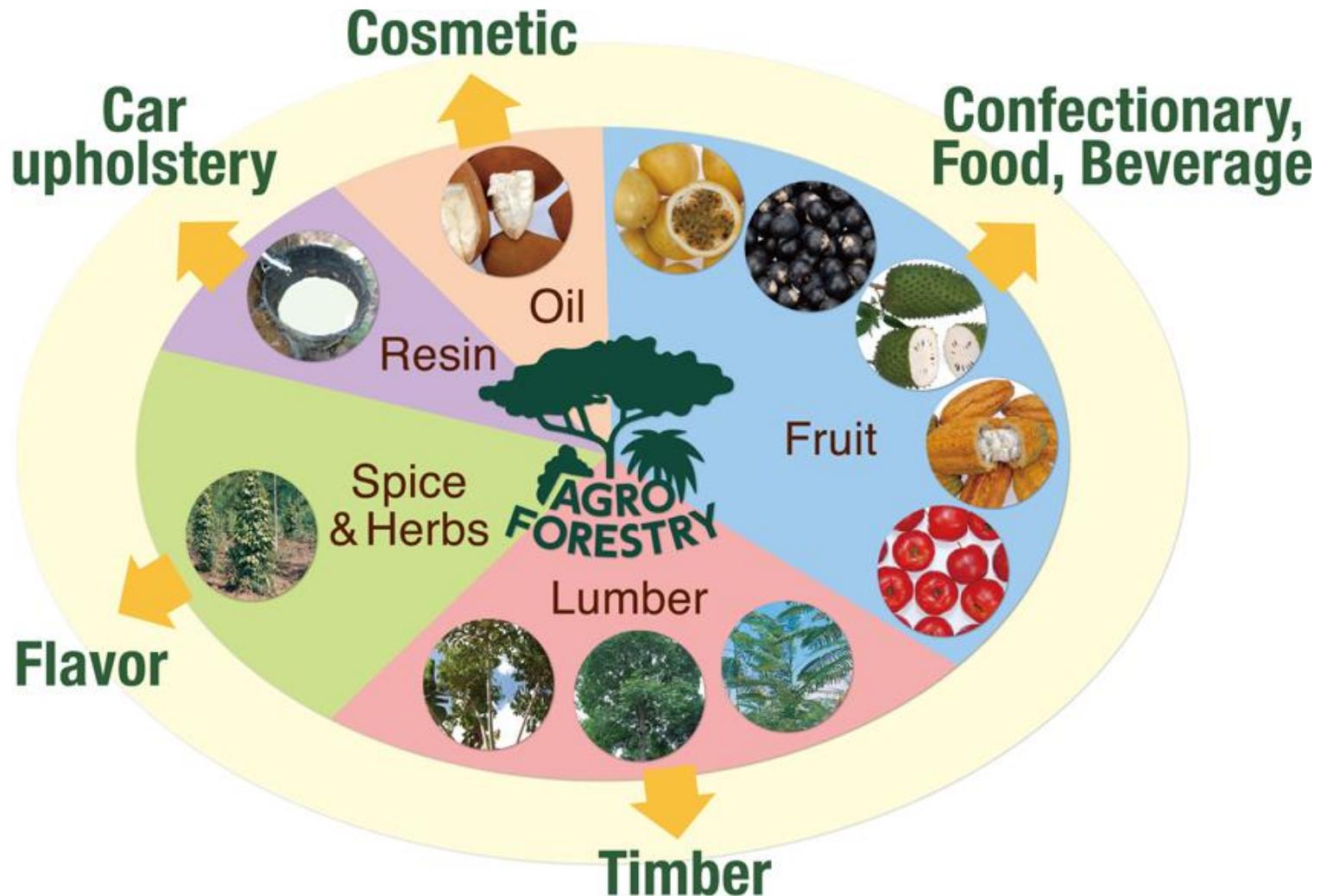


# Diversification of Agroforestry



# The key is diversified market demand

## Division of labor by industrial category



# Example of Meiji (chocolate)



Cacao beans produced by  
Agroforestry  
(CAMTA)

Exclusive contract



Import from CAMTA and sell to  
manufacturer  
(Fruta Fruta Inc.)

Raw material supply

明日をもっとおいしく  
**meiji**  
Production/distribution of products  
using agroforestry raw material  
(Meiji)

(From HP of MEIJI)



## 明治の取り組み



### トメアース農協との取り組み

トメアース農協(CAMTA)とカカオ豆の購入に関する契約を結び、日系ブラジル人が中心となって取り組んでいるアグロフォレストリー農法を応援し続けて、アマゾンの森林再生の助けとなるような取り組みをしていきます。

トメアース農協(CAMTA)とは  
トメアースとは、アマゾン河口の港町ペレンから南へ200km内陸へ入った、アマゾン東部にある人口約50,000人の町です。  
1929年に日本人移民が入植・開拓し、現在では郊外にアグロフォレストリーの農場群があります。現在約200戸の日系人を中心に形成され、約6,500ヘクタールの農地で100種類を超える植物が栽培されています。



### アグロフォレストリー農法によるトメアースのカカオ豆使用商品



株式会社 明治

# Our mission



**Our desire is widening  
the circle of Agroforestry...**

